

# Enzo Consorti

**Nationality:** Italian 📞 (+39) 3922421244 **Date of birth:** 05/04/1982 **Gender:** Male

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📍 **Address:** c.da Travazzano Via Ponte Romano 12, 64100 Teramo (Italy)

## ABOUT ME

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In the role of operations manager I have gained a great deal of experience having responsibility for 8 regions in central southern Italy and a portfolio of almost 120 M€. I currently manage a group of 15 project managers, 3 of whom are senior project managers, divided over the 8 regions I am responsible for.

Experience in managing businesses such as Public Authorities, Hospitals, Public Lighting, Museums, traditional and renewable energy plants, etc...

Experience in managing teams

I am available for national and international travel for limited periods.

In my spare time I enjoy playing sports and I have an innate passion for video games.

## WORK EXPERIENCE

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### Operation Manager

**Engie Italy S.p.A** [ 23/12/2014 – Current ]

**City:** Pescara

**Country:** Italy

Reporting directly to Area Director, I am responsible of P&L of 120 M€ with all operational and businesses aspects described below:

Business

Determining the strategy and objectives together with the team

Defining the organisation in order to achieve the set objectives

Supporting the commercial side in the development of new proposals and renegotiations

Develop new projects (EPC, ESCO, Concessions, etc.)

HR

Ensure team motivation and compliance with group policies

Promote and manage change

Identifying the strengths, weaknesses and developing the potential of employees

Managing safety and ensuring results

Financials

Responsible for budget preparation

Responsible for P&L

Responsible for monthly, quarterly, etc. closings

Member of the management committee and member of Engie's top 100 managers in Italy

### Technical Support Sales

**Engie Italy S.p.A** [ 18/10/2010 – 23/12/2014 ]

**City:** Pescara

**Country:** Italy

Managing and carrying out all technical/commercial activities aimed at maintaining and developing the portfolio on target customers identified by the Area Operations Director within the Operations portfolio; researching and proposing technical product/service innovations; guaranteeing support both in renewals/extensions and in the submission of new tenders for induced works supporting the Area Operations Director, the Operations managers and the job order managers in all the activities of evaluation and management of contracts and technical/economic analyses; ensuring the correct transition to the operational phase of new contracts; promoting all the activities of technological innovation and also of comparison with the commercial pole.

Supervise the design, construction and works management phase of plants using traditional energy sources (thermal plants serving buildings, hospitals, etc..) or renewable energy sources (cogeneration, trigeneration, vegetable oil cogeneration, photovoltaic, wind power, etc..)

### **Technical Support Sales**

***CPL Concordia Group*** [ 09/07/2008 – 10/10/2010 ]

City: Modena

Country: Italy

Preparation of technical projects and administrative documentation for participation in tenders such as energy service, public lighting, networks, etc.,

Design of traditional and renewable energy technology systems

### **Designer**

***University of L'Aquila*** [ 01/04/2005 – 01/12/2005 ]

City: L'Aquila

Country: Italy

1. Development of a three-dimensional model of a "Vespa Special 50" engine block using CATIA software as an extension of the Computer Aided Design course held by Prof. Ing. Di Stefano.
2. Creation of a three-dimensional model of an Aprilia RSV 1000 motorbike frame using CATIA software .
3. Development of a rotary table for 'Reverse Engineering' applications by means of three-dimensional modelling with CATIA software, work carried out for the elaboration of a Bachelor's thesis in mechanical engineering; supervisor Prof. Ing. Di Stefano.
4. Occasional collaborator at the Department of Energy ( Using CATIA V5 R16 )

## **EDUCATION AND TRAINING**

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### **Mechanical Engineer Specialising in Energy Systems**

***University of L'Aquila*** [ 15/09/2005 – 15/04/2007 ]

Address: Piazzale Ernesto Pontieri, Monteluco, Poggio di Roio AQ, 67100 L'Aquila (Italy)

<http://www.ing.univaq.it>

### **Mechanical Engineer**

***University of L'aquila*** [ 15/09/2001 – 15/06/2005 ]

Address: Piazzale Ernesto Pontieri, Monteluco, Poggio di Roio AQ, 67100 L'Aquila (Italy)

<http://www.ing.univaq.it>

### **Mechanical expert**

***Technical School - E. Alessandrini Teramo*** [ 15/09/1996 – 15/06/2001 ]

Address: Via San Marino 12, 64100 Teramo (Italy)

<https://www.iisteramo.edu.it>

## **Building Energy Certifier**

**SACERT** [ 14/05/2009 – 12/06/2009 ]

Address: (Italy)

[www.sacert.eu](http://www.sacert.eu)

## **REGISTRATION WITH THE TERAMO ORDER OF ENGINEERS**

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### **Registration with the Teramo order of engineers n 1224**

[ 02/12/2008 – Current ]

## **LANGUAGE SKILLS**

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Mother tongue(s): **Italian Language**

Other language(s):

### **English**

**LISTENING B1 READING B1 WRITING B1**

**SPOKEN PRODUCTION B1 SPOKEN INTERACTION B1**

## **DIGITAL SKILLS**

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### **My Digital Skills**

Microsoft Office / Social Media / internet user / decision making / Good listener and communicator

## **DRIVING LICENCE**

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**Driving Licence:** B